

inter-VIEWS with

## the Stenographer

by LEROY F. LUSTIG

Photography by WILLIAM RICHARDS

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16 x

Reduction Change

(Book 4) - 3/24/60 (cont)

St. Marie, Can.

\$27,000 more than planned on cost

Total \$322M requested cost, vs. \$295M originally requested

Oked.

(A.B.C. meet. - 4/29/52 (2nd) - 9:00-

52 Lawrence, Mass (80 pop) (A.B.C.)

Discuss lease renewal. (3 houses) (Mass on 1st)

Lease ends 11/15/52

N.C. shipping - bills along in

Worcester, Massachusetts, Service (10,000 - 100,000)

Dana, Worcester Mills operating on one time lease (lease)

Lease ends - 11/15/52

3 New Eng. stillhouses.

Sum. 742 M; 74 M net in '51

Total rent: 26,800 + 9000 tax

at 40,000 total occupancy.

The landlords want to raise rents materially.

Must increase often before we agree on rent. - arbitration.

(We have been quite successful in arbitrations on rent, up and down - Arlington, Mass. - rental has been at 7 or 8 M)

Are you ready for business

Our rents are high compared to other rents on street

Our location is 100% F.F.B.

When your boss arrives in

N.C. (Worcester, Mass) is in air - conditioning this yr. (N.C. is air cond.

No, increased in 1952.

the morning?

Just rate now 49 per M; + they expect a 9 per M raise next yr.

S.B. recommends we and exercise our option &amp; take our chance on arbitration. - Reasons: